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AB Resources Scavenger Hunt
 Train your Staff, Educate your Customers and
 Create Demand using AB Resources!

| Use the Allan Block Landscape Binder to locate the following: | Found | Not Found | How Easy Was This to Find? | | | | |
|--|--------------------------|--------------------------|--|---|---|---|---|
| | | | Please Rate: 1 = Easy 5 = Difficult | | | | |
| Using the AB Retaining Walls Guide for walls up to 6 ft. (1.8 m) find the dimensions of an AB Classic block. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the Soil Reinforcement Chart for residential retaining walls in the AB Retaining Walls Guide . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the installation instructions for building a patterned wall in the AB Retaining Walls Guide . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the AB Radius Chart in the AB Retaining Walls Guide . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find information on how to build stairs in the AB Retaining Walls Guide . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Using the AB Courtyard Collection Installation Guide - now find instructions on how to build curved walls. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate the installation instructions on building a patio package in the AB Courtyard Collection Installation Guide . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the Reference Guide Section. Locate the details on building a corner with AB Courtyard Corner blocks and cut AB Dublin blocks. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate Patio Package J - Fresco, How-to Sheet #545 for AB Courtyard. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |



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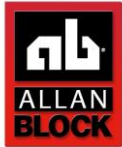
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| | | | 1 | 2 | 3 | 4 | 5 |
| Using the <u>Commercial Install Manual</u> find the radius chart. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the AB Fence Installation Manual. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Using the <u>Allan Block FAQ's</u> in the Products section - now find the answer to what kind of material should be used for the base. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate the <u>AB Reinforcement Grid product flyer</u> . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate the information on how to become an <u>AB Certified Contractor</u> . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate information on the <u>AB Rewards program for Contractors</u> . | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate the Estimating and Pricing sheets. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |



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| | | | 1 | 2 | 3 | 4 | 5 |
| On the Allan Block Home Page, find where you can learn more about Product Information, the AB Apps, Custom Catalogs and Submittals. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Use the Custom Catalogs create a custom book by selecting product information, colors, install info and then email it yourself and anyone else in your group. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Use the Keyword Search to find information on patterned retaining walls. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Using the Photo Gallery, find photos of Raised Patios and Outdoor Entertaining. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Under the Video Gallery, find the videos for retaining walls, courtyard walls, weekend projects and quick tips. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find product catalogs. Is there spanish option available? Are any materials available for iPads? | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the product information for the Retaining Wall Collections, Courtyard Patio Walls and AB Fence. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Go to retaining wall installation for walls up to 6 ft. (1.8 m). Under Basic Install find the wall rock size that is to be used. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the information on basic retaining wall installation specifically backfilling and compaction. Find the appropriate video on the page. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find information on how to build a curved retaining wall. What the minimum radius can be for an AB Classic landscape wall. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |



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| | | | 1 | 2 | 3 | 4 | 5 |
| Find information on Finishing your Wall - specifically capping a retaining wall. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find the Charts dropdown. Find the chart for the gravity wall heights and grid needed. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find installation information on Courtyard patio/seating walls and locate the instructions on how to build a wall panel. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Now find instructions on how to modify the blocks by cutting or splitting the AB Courtyard blocks. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find instructions for the Weekend / Project Ideas and how to build an outdoor kitchen. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find information on building taller Courtyard Walls or Posts. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Locate the Estimating Tools for the AB products. Locate information on our Retaining Walls Estimator App. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Go to the AB Fieldstone product page, what makes them Green, Natural and Friendly? | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find a Store in zip code 49048 within 50 miles. View their products, block colors, displays and see if anyone is hosting any upcoming events. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find a Store in zip code 45246. Do the dealers have any trained staff? | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |



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| Find your store with your zip code. Do you have trained staff? Other services you provide shown? | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Go to the home page and select to enter as a Contractor. Find information for training, is there a course near you? | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find information on what it takes to become an AB Certified Contractor. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |
| Find information on the different levels of the AB Contractors Reward Program. | <input type="checkbox"/> | <input type="checkbox"/> | 1 | 2 | 3 | 4 | 5 |